October 2021

RECENTLY BOUND ACCOUNTS

<u>Current Bind Ratios by Submission Type</u>

Emailed Quotes ----- 14% Bound Online Raters ----- 39% Bound Instant Phone Quotes --- 53% Bound



RESIDENTIAL CARE FACILITY

(we're seeing A LOT of opportunities due to <u>American Alternative non-renewing</u> program)

- General Liability w/ Professional
- Premium \$4,274

LESSOR'S RISK (residential care facility as tenant)

- Commercial Property
- Premium \$5,929

GENERAL CONTRACTOR

(we're seeing A LOT of opportunities due to Colony non-renewing program)

- General Liability
- Premium \$1,500

APARTMENT BUILDING (no hab exclusion on CA location)

- Commercial Package
- Premium \$7,087

AUTO REPAIR SHOP

(we're seeing A LOT of opportunities due to <u>Crusader non-renewing</u> everything)

- Garage
- Premium \$1,835

LESSOR'S RISK / APARTMENT

- Excess Liability
- Premium \$4,000

VACANT BUILDING

- Commercial Package
- Premium \$4,906

LAND GRADING/CLEARING & SOIL/FIREWOOD HAULING

- General Liability
- Premium \$3,500

FIREPLACE SERVICE/REPAIR/SALES

- Commercial Property
- Premium \$1,626

LESSOR'S RISK

- Commercial Package
- Premium \$13,204